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# Riverview Bancorp Earns \$4.0 Million in Third Fiscal Quarter Reflecting a Decrease in the Provision for Loan Losses and Nonperforming Loans

Vancouver, WA – January 28, 2021 - Riverview Bancorp, Inc. (Nasdaq GSM: RVSB) ("Riverview" or the "Company") today reported earnings of \$4.0 million, or \$0.18 per diluted share for the third fiscal quarter ended December 31, 2020, compared to \$2.5 million, or \$0.11 per diluted share, in the preceding quarter, and \$4.1 million, or \$0.18 per diluted share, in the third fiscal quarter a year ago. In the first nine months of fiscal 2021, net income was \$7.1 million, or \$0.32 per diluted share, compared to \$12.9 million, or \$0.57 per diluted share, in the first nine months of fiscal 2020.

"Although 2020 brought about serious economic and health challenges, I am optimistic as we look into 2021. I continue to be inspired by how our entire team came together, showed tremendous resilience and did an outstanding job supporting our clients and servicing their financial needs," stated Kevin Lycklama, president and chief executive officer. "Our earnings for the third quarter were solid, with an annualized deposit growth rate of 12% and improved operating efficiencies. We have remained focused on credit quality and maintaining our strong capital position. We believe we are well positioned to emerge stronger as we navigate through this pandemic and into 2021."

### Third Quarter Highlights (at or for the period ended December 31, 2020)

- Net income was \$4.0 million, or \$0.18 per diluted share.
- Pre-tax, pre-provision for loan losses income (non-GAAP) was \$5.2 million for the quarter compared to \$5.0 million in the previous quarter and \$5.4 million for the quarter ended December 31, 2019.
- Loan modifications decreased by \$2.7 million, or 5.4%, and were mainly concentrated in our Hotel/Motel portfolio.
- Net interest margin (NIM) was 3.40%.
- Riverview recorded no provision for loan losses during the quarter.
- Total loans were \$931.5 million at December 31, 2020. SBA PPP loans totaled \$80.8 million.
- 147 PPP loans totaling \$30.0 million (27%) have been forgiven by the SBA, resulting in \$1.3 million in fee income.
- Total deposits increased \$37.0 million during the quarter to \$1.24 billion.
- During the quarter, we completed our annual goodwill impairment test and determined that the Company's goodwill was not impaired at December 31, 2020.
- Non-performing assets decreased to 0.03% of total assets.
- Total risk-based capital ratio was 17.58% and Tier 1 leverage ratio was 9.80%.
- Paid a quarterly cash dividend of \$0.05 per share.
- All of our branches remain open with specific guidelines in place to help protect our employees and customers, although some offices have continued to operate under modified schedules due to COVID-19 guidelines.

## **COVID-19 Operational Update:**

- Industry Exposure: Both Washington and Oregon have modified phased reopening plans in place for businesses. While the economic impact is widespread, some industries are more acutely affected by the current business decline. Loans to these clients are generally secured by real estate and had strong financial performance heading into the current pandemic. Riverview's loan portfolio exposure to industries most affected by the COVID-19 pandemic include:
  - Hotel/Motel (\$107.5 million, 11.5% of total loans, 53% weighted average LTV and 1.93x DSCR)
  - Retail Strip Centers (\$84.9 million, 9.1% of total loans, 52% weighted average LTV and 1.61x DSCR)
  - Restaurants/Fast Food (\$14.4 million, 1.5% of total loans, 55% weighted average LTV and 1.82x DSCR)

The Company continues to diligently monitor the effects of the pandemic on our customers. We have allocated additional staffing resources to conduct enhanced monitoring of our loan portfolio and identify at-risk borrowers. We remain in close contact with our customers and continue to work with them to develop longer term strategies to mitigate potential credit losses.

Our hotel/motel portfolio remains under stress due to the continued reduction in travel and statewide COVID-19 restrictions. Occupancy rates improved over the summer as travel activity increased; however, occupancy levels have declined over the last several months. At December 31, 2020, \$19.8 million of hotel/motel loans were on deferral with and additional \$13.1 million expected to be modified in January 2021 for a total of \$32.9 million which represents 30.6% of the respective portfolio. We have payment plans in place with these impacted borrowers that we believe will allow these loans to return to full payment status over the next several quarters. We have performed additional stress testing on this portfolio, and we believe that we are well secured, that any potential losses in this portfolio will be minimal and that we are adequately reserved at December 31, 2020.

#### • Loan Accommodations:

- Commercial Loans.
  - Riverview has 13 commercial loan modifications that were approved or expected to be approved totaling \$47.0 million. This represents a 5% decrease from 13 commercial loans totaling \$49.7 million at September 30, 2020, and a 71% decrease compared to the peak of 98 loans totaling \$161.6 million at June 30, 2020. Of these 13 loans, one was a new loan accommodation approved during the quarter totaling \$134,000.
  - There were four modifications that ended in our hotel/motel loan modifications category totaling \$15.4 million and one commercial real estate loan modification that ended totaling \$527,000 that did not request additional modification assistance.
  - Included in the \$47.0 million were, four hotel/motel loans totaling \$13.1 million that returned to full payment deferrals. These four loans were for borrowers who originally had loan modifications early in the pandemic and had subsequently resumed payments since their original modification. Pursuant to expected approval of the loan modification for these four loans, the borrowers will designate a cash payment reserve equivalent to the amount of the respective payment deferral as collateral. These loan modifications were requested due to the circumstances resulting from the pandemic and the impact on the hospitality industry.
  - Also included in the \$47.0 million was one commercial real estate loan modification for \$7.3 million that ended during the quarter ended December 31, 2020. A subsequent modification was being negotiated and granted subsequent to December 31, 2020 pursuant to obtaining additional collateral.
  - In general, borrowers that request a re-deferral on their loan are required to provide financial plans for returning to full P&I payments and post payment reserves or additional collateral in consideration of deferring payments.

■ Loans under payment modifications had a weighted average LTV of 58.53% and a weighted average pre-COVID-19 DSCR of 1.46x. All of these loans are in senior position and have personal guarantees by the borrowers.

#### Consumer Loans.

- As of December 31, 2020, there were two new consumer loan accommodations totaling \$462,000. The four consumer modifications from the preceding quarter totaling \$471,000 did not request any additional modification assistance.
- Since all these loans were performing and current on payments prior to COVID-19, these loan modifications are not considered to be troubled debt restructurings pursuant to provisions contained within the Coronavirus Aid, Relief, and Economic Security Act ("CARES Act") and the Consolidated Appropriations Act, 2021 ("CAA 2021").
- Loan Loss Reserve: "Due to the positive economic trends in our local markets combined with a decrease in loan balances, including \$326,000 in net loan recoveries during the quarter, we recorded no provision for loan losses during the current quarter. This compares to a \$1.8 million provision for loan losses for the prior quarter," said David Lam, executive vice president and chief financial officer. The allowance for loan losses increased to \$19.2 million, or 2.06% of total loans, at December 31, 2020 compared to \$18.9 million, or 1.93% of total loans, at September 30, 2020.
- Paycheck Protection Program ("PPP") Loans: Riverview originated 790 PPP loans totaling approximately \$116.4 million since PPP began in April 2020, with an average loan size of \$147,000. As of December 31, 2020, Riverview's PPP loan portfolio totaled \$80.8 million, net of deferred fees related to these PPP loans totaling \$1.6 million. The following table presents the breakdown of PPP loans as of December 31, 2020 (in thousands):

Range	Number of loans	Total
Under \$50,000	343	\$ 7,833
\$50,001 to \$150,000	198	16,605
\$150,001 to \$350,000	60	13,317
\$350,001 to \$2,000,000	35	23,814
Over \$2,000,000	7	19,216
Total	643	\$ 80,785

During the third fiscal quarter we began processing applications for loan forgiveness to the SBA. As of December 31, 2020, we had submitted 216 forgiveness applications to the SBA totaling \$48.9 million. Of those submitted for forgiveness, we have received \$30.0 million in payments from the SBA. Loan fee income net of loan origination costs is earned over the 24-month life of the loan as part of the loan yield. When a PPP loan is paid off or forgiven by the SBA, all unamortized fees and costs associated with the loan are recognized into income. During the third fiscal quarter, \$1.3 million of fee income was earned related to PPP loan forgiveness and normal amortization. At December 31, 2020, there is \$1.6 million in net unrecognized fees that will be recognized in income in future quarters.

The CAA 2021 is providing additional COVID-19 stimulus relief, and it includes \$284 billion allocated for another round of PPP lending, extending the program to March 31, 2021. The program offers new PPP loans for companies that did not receive a PPP loan in 2020, and also second draw loans targeted at hard-hit businesses that have already spent their initial PPP proceeds. "We began accepting and processing loan applications for this new round of PPP relief efforts earlier this month, and anticipate helping our customers and communities, just as we did with the first round of PPP funding," said Lycklama. "Through January 26, 2021, we have submitted 86 loans and received approval from the SBA totaling \$14.5 million. We have another 166 applications for \$24.9 million currently in process."

#### **Income Statement**

Return on average assets was 1.11% in the third quarter of fiscal 2021 compared to 0.71% in the preceding quarter. Return on average equity and return on average tangible equity (non-GAAP) was 10.56% and 12.92%, respectively, compared to 6.71% and 8.23% for the prior quarter.

Riverview's net interest income for the quarter was \$11.5 million, an increase compared to \$11.1 million in the preceding quarter and unchanged compared to the third quarter of the prior year. In the first nine months of fiscal 2021, net interest income was \$33.7 million compared to \$34.8 million in the first nine months of fiscal 2020. SBA fees of \$1.3 million and \$2.2 million were included in net interest income for the three and nine months ended December 31, 2020, respectively.

Third fiscal quarter net interest margin ("NIM") was 3.40% compared to 3.33% in the prior quarter and 4.23% in the third quarter of fiscal 2020. The increase in NIM during the quarter compared to the prior quarter was primarily due to the average yield on loans increasing 24 basis points during the quarter primarily due to additional fee income recognized from PPP loan forgiveness. The decrease compared to the year ago quarter was primarily due to the increase in on-balance sheet liquidity and lower interest rate environment. In the first nine months of fiscal 2021, the net interest margin was 3.46% compared to 4.31% in the same period a year earlier.

The average balance of our overnight cash balances was \$235.2 million during the quarter ended December 31, 2020 compared to \$204.4 million in the preceding quarter and \$45.8 million compared to the third fiscal quarter a year ago as a result of the growth in deposits and loan repayments. The increase in overnight cash balances resulted in 71 basis point decrease in the NIM in the current quarter and a 67 basis point decrease in the NIM in the prior quarter.

During the third fiscal quarter, we continued the deployment of excess cash into our investment portfolio. Investment securities totaled \$186.6 million at December 31, 2020 compared to \$126.3 million at September 30, 2020. During the quarter, we purchased \$70.0 million in new securities with a weighted average yield of 1.27%. Investment purchases were comprised primarily of municipal bonds, agencies and mortgage-backed securities.

Average securities balances for the quarters ended December 31, 2020, September 30, 2020 and December 31, 2019 were \$154.3 million, \$129.1 million and \$159.4 million, respectively. Weighted average yields on securities balances for those same periods were 1.56%, 1.62% and 2.21%, respectively.

The accretion on purchased loans totaled \$58,000 compared to \$123,000 during the preceding quarter and \$219,000 in the same period a year ago, resulting in a two basis point increase in the NIM for the current period compared to a four basis point increase for the preceding quarter and an eight basis point increase for the same period a year ago. Net fees on loan prepayments, which included purchased SBA loan premiums, decreased net interest income by \$11,000 in the third fiscal quarter of 2021 which did not have an effect on NIM for the quarter. This compares to a \$30,000 decrease in net interest income related to net fees on loan prepayments decreasing NIM by one basis points during the second fiscal quarter of 2021 and a \$211,000 increase in net interest income related to net fees on loan prepayments adding eight basis point to the NIM for the third fiscal quarter a year ago. For the third fiscal quarter of 2021, SBA PPP loans and related income and fees added 21 basis points to the NIM, due to the recognition of PPP loan fees as a part of the loan forgiveness process. For the preceding quarter, PPP loan income and fees negatively affected the NIM by five basis points, due to PPP loans having a low interest rate. Additionally, no PPP loans were forgiven during the preceding quarter. Excess liquidity resulted in a 71 basis point decrease in the NIM for the current period compared to a 67 basis point decrease for the preceding quarter and 13 basis point decrease for the same period a year ago. This resulted in a core-NIM (non-GAAP) of 3.88% in the current quarter compared to 4.02% in the preceding quarter and 4.20% in the third fiscal quarter a year ago.

Average PPP loans were \$99.9 million in the third quarter compared to \$110.6 million in the preceding quarter. During the quarter, we recorded \$252,000 in interest income on PPP loans and \$1.3 million in loan fee amortization into income. For the quarter ended September 30, 2020, we recorded \$284,000 in interest income on PPP loans and \$476,000 in loan fee amortization into income. Loan yield increased 24 basis points during the quarter to 4.82% compared to 4.58% in the preceding quarter. Loan yield excluding PPP loans was 4.67% for the quarter compared to 4.81% in the preceding quarter.

The cost of deposits decreased to 0.18% during the third quarter compared to 0.22% in the preceding quarter and 0.38% during the third quarter of fiscal 2020. The sequential decrease in deposit costs during the December 31, 2020 quarter reflects the continued low interest rate environment and are expected to decrease further as certificates of deposit reprice at maturity. There are \$90.5 million in CD balances that mature within one year of December 31, 2020, with a weighted average rate of 1.28%. Current CD offerings range from 10 bps – 40 bps.

Non-interest income was \$2.8 million during the quarter, which was unchanged compared to the preceding quarter and was lower when compared to \$3.2 million in the third fiscal quarter of 2020. Fees and service charges remained stable compared to the prior quarter as economic activity and consumer spending stabilized in Riverview's local markets. In the first nine months of fiscal 2021, non-interest income was \$8.3 million compared to \$9.5 million in the same period a year ago. The decrease in non-interest income is mainly attributed to lower fees and service charges due to the overall impact of the COVID-19 pandemic early in fiscal 2021 and a decrease in asset management fees.

Asset management fees were \$889,000 during the third fiscal quarter compared to \$883,000 in the preceding quarter and \$1.1 million in the third fiscal quarter a year ago. The year-over-year decrease was primarily due to the impact from the decline in interest rates on fee generating products. Riverview Trust Company's assets under management was \$1.3 billion at December 31, 2020 and September 30, 2020 and \$1.2 billion a year earlier.

Riverview has emphasized controlling its operating expenses during this economic downturn and will continue to look for opportunities to further reduce operating expenses. For the third fiscal quarter of 2021, non-interest expense was \$9.1 million compared to \$8.8 million in the preceding quarter and \$9.2 million in the third fiscal quarter a year ago. Salaries and employee benefits was \$5.7 million compared to \$5.4 million in the preceding quarter and \$5.9 million in the third fiscal quarter a year ago. FDIC insurance premiums increased to \$89,0000 compared to the same quarter a year ago due to the Company utilizing its remaining FDIC assessment credits. Riverview expects its technology costs will remain elevated in the near term as it continues to invest in its digital channels as customer preference and adoption of these services has accelerated. Year-to-date, non-interest expense decreased to \$26.6 million compared to \$27.4 million in the first nine months of fiscal 2020.

The efficiency ratio was 63.5% for the third fiscal quarter compared to 63.7% in the preceding quarter and 63.1% in the third fiscal quarter a year ago.

Riverview's effective tax rate for the third quarter of fiscal year 2021 was 22.8% compared to 23.7% for the third quarter a year ago.

#### **Balance Sheet Review**

Riverview's total loans decreased \$43.7 million during the quarter to \$931.5 million compared to \$975.2 million in the preceding quarter and increased \$44.9 million compared to \$886.5 million a year ago. The decrease in loan balances during the quarter was primarily driven by the forgiveness on SBA PPP loans, which totaled \$30.0 million during the quarter. Loan totals also continue to be impacted by payoffs and paydowns on existing loans. Organic loan growth continues to be slow as we emphasize disciplined credit underwriting in the current economic environment and there continues to be strong competition for high-quality loans. The year-over-year increase in loan balances was primarily driven by SBA PPP loans originated during the first fiscal quarter of the year. SBA PPP loans balances, net of fees, totaled \$80.8 million at December 31, 2020. The decrease in real estate one-to-four family loans was due to the strategic decision to broker all new loan originations to third-party mortgage companies.

The Company's loan pipeline remains healthy and was \$49.4 million at December 31, 2020 compared to \$74.6 million at the end of the prior quarter. The loan pipeline decreased compared to last quarter as there were several loans in the prior quarters pipeline that were approved and funded during the quarter. We anticipate that loan growth will remain a challenge for the next couple of quarters until pandemic restrictions are lifted, but we remain optimistic about the second half of 2021.

Undisbursed construction loans totaled \$9.9 million at December 31, 2020 compared to \$12.0 million in the preceding quarter, with the majority of the undisbursed construction loans expected to fund over the next several quarters. Revolving commercial business loan commitments totaled \$71.5 million at December 31, 2020 compared to \$73.9 million three months earlier. Utilization on these loans totaled 12.0% at December 31, 2020 compared to 8.7% at September 30, 2020. The weighted average rate on loan originations during the quarter was 3.68% at December 31, 2020 compared to 4.12% at September 30, 2020.

Deposits increased \$37.0 million, or 12.2% annualized, to \$1.24 billion at December 31, 2020 compared to \$1.20 billion in the preceding quarter and increased \$246.5 million, or 24.9%, compared to \$990.5 million a year earlier. The year-over-year increase in deposits was due primarily to PPP loan funds deposited in customer accounts and changes in customer behavior, which is placing a greater emphasis on savings and maintaining liquidity. Non-interest bearing checking accounts increased \$113.5 million, or 40.6% year-over-year, to \$393.0 million at December 31, 2020. Checking accounts, as a percentage of total deposits, increased to 50.9% at December 31, 2020 from 46.3% a year earlier.

Shareholders' equity was \$151.9 million at December 31, 2020 compared to \$149.0 million three months earlier and \$145.8 million a year earlier. Tangible book value per share (non-GAAP) increased to \$5.56 at December 31, 2020 compared to \$5.43 at September 30, 2020 and \$5.18 at December 31, 2019. Riverview paid a quarterly cash dividend of \$0.05 per share on January 18, 2021, consistent with the past five quarters.

# **Credit Quality**

Non-performing loans decreased to \$393,000, or 0.04% of total loans, at December 31, 2020 compared to \$1.3 million, or 0.13% of total loans, three months earlier and \$1.5 million, or 0.17% of total loans, at December 31, 2019. The improvement in total non-performing loans reflects a non-performing loan payoff during the current quarter. Riverview recorded net loan recoveries during the quarter of \$326,000 that resulted from the resolution of this non-performing loan. This compared to net charge-offs of \$10,000 during the preceding quarter and \$3,000 in net charge-offs in the third fiscal quarter a year ago.

Classified assets decreased to \$4.0 million at December 31, 2020 compared to \$4.8 million at September 30, 2020 and \$3.1 million at December 31, 2019. The classified asset to total capital ratio was 2.5% at December 31, 2020 compared to 3.2% three months earlier and 2.1% a year earlier.

Criticized assets increased \$7.4 million to \$46.5 million at December 31, 2020 compared to \$39.1 million at September 30, 2020. This increase reflects risk rating changes primarily associated with loans that were granted COVID-19 loan modifications. In general, borrowers whose loans were paying as agreed prior to COVID-19, remain well-secured and have provided acceptable plans for returning to full payment status were downgraded to a pass/watch rating. Modifications that extended beyond six months and beyond December 31, 2020 were generally downgraded to a special mention/criticized rating unless other mitigating considerations exist that lowered the bank's credit risk. Borrowers who could not provide a plan or were closed with no plan for re-opening in a reasonable timeframe, were moved to a substandard/classified rating. In addition, the risk rating was also downgraded for certain borrowers who were not granted COVID-19 loan modification, but who have still been impacted negatively by the COVID-19 pandemic.

At December 31, 2020, the allowance for loan losses increased to \$19.2 million compared to \$18.9 million in the preceding quarter and \$11.4 million one year earlier. The allowance for loan losses represented 2.06% of total loans at December 31, 2020 compared to 1.93% in the preceding quarter and 1.29% a year earlier. The allowance for loan losses to loans, net of SBA guaranteed loans (including SBA PPP loans) (non-GAAP), was 2.41% at December 31, 2020 compared to 2.35% at September 30, 2020. Included in the carrying value of loans are net discounts on the MBank purchased loans, which may reduce the need for an allowance for loan losses on these loans because they are carried an amount below the outstanding principal balance. The remaining net discount on these purchased loans was \$813,000 at December 31, 2020 compared to \$871,000 three months earlier.

#### **Capital**

Riverview continues to maintain capital levels well in excess of the regulatory requirements to be categorized as "well capitalized" with a total risk-based capital ratio of 17.58% and a Tier 1 leverage ratio of 9.80% at December 31, 2020. Tangible common equity to average tangible assets ratio (non-GAAP) was 8.81% at December 31, 2020.

### **Branch Consolidation**

Riverview continues to actively review its branch network for efficiencies due to customers' increased usage of online and mobile banking technologies. On January 24, 2021, Riverview consolidated one branch in the Heights neighborhood of Vancouver, and on September 28, 2020, consolidated two of its branches in Clark County, Washington and simultaneously opened a new branch in the Cascade Park neighborhood of Vancouver. Riverview plans to open a new location in Ridgefield, Washington, one of the fastest growing cities in Clark County, during the summer of 2021.

# **Non-GAAP Financial Measures**

In addition to results presented in accordance with generally accepted accounting principles ("GAAP"), this press release contains certain non-GAAP financial measures. Management has presented these non-GAAP financial measures in this earnings release because it believes that they provide useful and comparative information to assess trends in Riverview's core operations reflected in the current quarter's results and facilitate the comparison of our performance with the performance of our peers. However, these non-GAAP financial measures are supplemental and are not a substitute for any analysis based on GAAP. Where applicable, comparable earnings information using GAAP financial measures is also presented. Because not all companies use the same calculations, our presentation may not be comparable to other similarly titled measures as calculated by other companies. For a reconciliation of these non-GAAP financial measures, see the tables below.

#### Tangible shareholders' equity to tangible assets and tangible book value per share:

(Dollars in thousands)	Dece	mber 31, 2020	Septe	ember 30, 2020	Dece	mber 31, 2019	Mai	rch 31, 2020
Shareholders' equity (GAAP) Exclude: Goodwill Exclude: Core deposit intangible, net	\$	151,874 (27,076) (654)	\$	149,046 (27,076) (689)	\$	145,806 (27,076) (799)	\$	148,843 (27,076) (759)
Tangible shareholders' equity (non-GAAP)	\$	124,144	\$	121,281	\$	117,931	\$	121,008
Total assets (GAAP) Exclude: Goodwill Exclude: Core deposit intangible, net	\$	1,436,184 (27,076) (654)	\$	1,425,171 (27,076) (689)	\$	1,184,100 (27,076) (799)	\$	1,180,808 (27,076) (759)
Tangible assets (non-GAAP)	\$	1,408,454	\$	1,397,406	\$	1,156,225	\$	1,152,973
Shareholders' equity to total assets (GAAP)		10.57%		10.46%		12.31%		12.61%
Tangible common equity to tangible assets (non-GAAP)		8.81%		8.68%		10.20%		10.50%
Shares outstanding		22,345,235		22,336,235		22,748,385		22,544,285
Book value per share (GAAP)		6.80		6.67		6.41		6.60
Tangible book value per share (non-GAAP)		5.56		5.43		5.18		5.37

Pre-tax,	pre-	provision	income

			Three M	lonths Ended	Nine Months Ended					
(Dollars in thousands)	Decemb	December 31, 2020		September 30, 2020		December 31, 2019		December 31, 2020		ber 31, 2019
Net income (GAAP)	\$	4,035	\$	2,543	\$	4,128	\$	7,058	\$	12,854
Include: Provision for income taxes		1,199		704		1,279		1,989		3,850
Include: Provision for loan losses		-		1,800		-		6,300		-
Pre-tax, pre-provision income (non-GAAP)	\$	5,234	\$	5,047	\$	5,407	\$	15,347	\$	16,704

# Net interest margin reconciliation to core net interest margin

			Three M	Ionths Ended			Nine Months Ended				
(Dollars in thousands)	Decem	ber 31, 2020	Septem	nber 30, 2020	Decem	ber 31, 2019	Decem	ber 31, 2020	Decem	ber 31, 2019	
Net interest income (GAAP)	\$	11,529	\$	11,064	\$	11,492	\$	33,721	\$	34,681	
Tax equivalent adjustment		14		5		9		25		32	
Net fees on loan prepayments		11		30		(211)		141		(355)	
Accretion on purchased M Bank loans		(58)		(123)		(219)		(317)		(405)	
SBA PPP loans interest income and fees		(1,539)		(760)		-		(2,965)		-	
Income on excess FRB liquidity		(61)		(50)		(128)		(129)		(137)	
Adjusted net interest income (non-GAAP)	\$	9,896	\$	10,166	\$	10,943	\$	30,476	\$	33,816	

			Three	Months Ended	Nine Months Ended					
(Dollars in thousands)	Dece	mber 31, 2020	Septe	September 30, 2020		December 31, 2019		1, 2019 December 31, 2020		mber 31, 2019
Average balance of interest-earning assets (GAAP) SBA PPP loans (average)	\$	1,346,324 (99,851)	\$	1,318,803 (110,573)	\$	1,082,229	\$	1,296,203 (98,461)	\$	1,072,584
Excess FRB liquidity (average) Average balance of interest-earning assets		(235,163)		(204,422)		(45,827)		(178,464)		(22,904)
excluding SBA PPP loans (non-GAAP)	\$	1,011,310	\$	1,003,808	\$	1,036,402	\$	1,019,278	\$	1,049,680

		Three Months Ended	Nine Months Ended					
	December 31, 2020	September 30, 2020	December 31, 2019	December 31, 2020	December 31, 2019			
Net interest margin (GAAP)	3.40 %	3.33 %	4.23 %	3.46 %	4.31 %			
Net fees on loan prepayments	0.00	0.01	(0.08)	0.01	(0.05)			
Accretion on purchased M Bank loans	(0.02)	(0.04)	(0.08)	(0.04)	(0.05)			
SBA PPP loans	(0.21)	0.05	0.00	(0.04)	0.00			
Excess FRB liquidity	0.71	0.67	0.13	0.58	0.08			
Core net interest margin (non-GAAP)	3.88 %	4.02 %	4.20 %	3.97 %	4.29 %			

# Allowance for loan losses reconciliation, excluding SBA purchased and PPP loans

(Dollars in thousands)	Decen	nber 31, 2020	Septe	mber 30, 2020	Decen	nber 31, 2019	Mar	March 31, 2020		
Allowance for loan losses	\$	19,192	\$	18,866	\$	11,433	\$	12,624		
Loans receivable (GAAP) Exclude: SBA purchased loans Exclude: SBA PPP loans	\$	931,468 (53,743) (80,785)	\$	975,174 (61,990) (110,794)	\$	886,533 (69,308)	\$	911,509 (74,797)		
Loans receivable excluding SBA purchased and PPP loans (non-GAAP)	\$	796,940	\$	802,390	\$	817,225	\$	836,712		
Allowance for loan losses to loans receivable (GAAP)		2.06%		1.93%		1.29%		1.38%		
Allowance for loan losses to loans receivable excluding SBA purchased and PPP loans (non-GAAP)		2.41%		2.35%		1.40%		1.51%		

#### **About Riverview**

Riverview Bancorp, Inc. (www.riverviewbank.com) is headquartered in Vancouver, Washington – just north of Portland, Oregon, on the I-5 corridor. With assets of \$1.43 billion at December 31, 2020, it is the parent company of the 97-year-old Riverview Community Bank, as well as Riverview Trust Company. The Bank offers true community banking services, focusing on providing the highest quality service and financial products to commercial and retail clients through 18 branches, including 14 in the Portland-Vancouver area, and 3 lending centers. For the past 7 years, Riverview has been named Best Bank by the readers of *The Vancouver Business Journal* and *The Columbian*.

"Safe Harbor" statement under the Private Securities Litigation Reform Act of 1995: This press release contains forward-looking statements that are subject to risks and uncertainties, including, but not limited to: the effect of the COVID-19 pandemic, including on our credit quality and business operations, as well as the impact on general economic and financial conditions and other uncertainties resulting from the COVID-19 pandemic, such as the extent and duration of the impact on public health, the U.S. and global economies, and consumer and corporate customers, including economic activity, employment levels and market liquidity; the Company's ability to raise common capital; the credit risks of lending activities, including changes in the level and trend of loan delinquencies and write-offs and changes in the Company's allowance for loan losses and provision for loan losses that may be impacted by deterioration in the housing and commercial real estate markets; changes in general economic conditions, either nationally or in the Company's market areas; changes in the levels of general interest rates, and the relative differences between short and long term interest rates, deposit interest rates, the Company's net interest margin and funding sources; fluctuations in the demand for loans, the number of unsold homes, land and other properties and fluctuations in real estate values in the Company's market areas; secondary market conditions for loans and the Company's ability to sell loans in the secondary market; results of examinations of us by the Office of Comptroller of the Currency or other regulatory authorities, including the possibility that any such regulatory authority may, among other things, require us to increase the Company's reserve for loan losses, write-down assets, change Riverview Community Bank's regulatory capital position or affect the Company's ability to borrow funds or maintain or increase deposits, which could adversely affect its liquidity and earnings; legislative or regulatory changes that adversely affect the Company's business including changes in regulatory policies and principles, or the interpretation of regulatory capital or other rules; the Company's ability to attract and retain deposits; further increases in premiums for deposit insurance; the Company's ability to control operating costs and expenses; the use of estimates in determining fair value of certain of the Company's assets, which estimates may prove to be incorrect and result in significant declines in valuation; difficulties in reducing risks associated with the loans on the Company's balance sheet; staffing fluctuations in response to product demand or the implementation of corporate strategies that affect the Company's workforce and potential associated charges; computer systems on which the Company depends could fail or experience a security breach; the Company's ability to retain key members of its senior management team; costs and effects of litigation, including settlements and judgments; the Company's ability to successfully integrate any assets, liabilities, customers, systems, and management personnel it may in the future acquire into its operations and the Company's ability to realize related revenue synergies and cost savings within expected time frames and any future goodwill impairment due to changes in the Company's business, changes in market conditions, including as a result of the COVID-19 pandemic and other factors related thereto; increased competitive pressures among financial services companies; changes in consumer spending, borrowing and savings habits; the availability of resources to address changes in laws, rules, or regulations or to respond to regulatory actions; the Company's ability to pay dividends on its common stock; and interest or principal payments on its junior subordinated debentures; adverse changes in the securities markets; inability of key third-party providers to perform their obligations to us; changes in accounting policies and practices, as may be adopted by the financial institution regulatory agencies or the Financial Accounting Standards Board, including additional guidance and interpretation on accounting issues and details of the implementation of new accounting methods; other economic, competitive, governmental, regulatory, and technological factors affecting the Company's operations, pricing, products and services and the other risks described from time to time in our filings with the SEC.

Such forward-looking statements may include projections. Any such projections were not prepared in accordance with published guidelines of the American Institute of Certified Public Accountants or the Securities Exchange Commission regarding projections and forecasts nor have such projections been audited, examined or otherwise reviewed by independent auditors of the Company. In addition, such projections are based upon many estimates and inherently subject to significant economic and competitive uncertainties and contingencies, many of which are beyond the control of management of the Company. Accordingly, actual results may be materially higher or lower than those projected. The inclusion of such projections herein should not be regarded as a representation by the Company that the projections will prove to be correct.

The Company cautions readers not to place undue reliance on any forward-looking statements. Moreover, you should treat these statements as speaking only as of the date they are made and based only on information then actually known to the Company. The Company does not undertake and specifically disclaims any obligation to revise any forward-looking statements to reflect the occurrence of anticipated or unanticipated events or circumstances after the date of such statements. These risks could cause our actual results for fiscal 2021 and beyond to differ materially from those expressed in any forward-looking statements by, or on behalf of, us, and could negatively affect the Company's operating and stock price performance.

# RIVERVIEW BANCORP, INC. AND SUBSIDIARY Consolidated Balance Sheets

(In thousands, except share data) (Unaudited)	Decer	nber 31, 2020	Septer	mber 30, 2020	Decer	nber 31, 2019	Mai	rch 31, 2020
ASSETS								
Cash (including interest-earning accounts of \$220,597, \$226,583, \$48,781 and \$27,866)	\$	235,834	\$	238,016	\$	62,123	\$	41,968
Certificate of deposits held for investment		249		249		249		249
Loans held for sale		_		_		_		275
Investment securities:								
Available for sale, at estimated fair value		153,219		126,273		155,757		148,291
Held to maturity, at amortized cost		33,425		24		29		28
Loans receivable (net of allowance for loan losses of \$19,192,								
\$18,866, \$11,433, and \$12,624)		912,276		956,308		875,100		898,885
Prepaid expenses and other assets		13,365		16,018		8,330		7,452
Accrued interest receivable		5,283		5,341		3,729		3,704
Federal Home Loan Bank stock, at cost		1,420		2,620		1,380		1,420
Premises and equipment, net		17,909		17,296		14,493		15,570
Financing lease right-of-use assets		1,451		1,470		1,528		1,508
Deferred income taxes, net		3,141		3,076		3,416		3,277
Mortgage servicing rights, net		102		128		215		191
Goodwill		27,076		27,076		27,076		27,076
Core deposit intangible, net		654		689		799		759
Bank owned life insurance		30,780		30,587		29,876		30,155
TOTAL ASSETS	\$	1,436,184	\$	1,425,171	\$	1,184,100	\$	1,180,808
LIABILITIES AND SHAREHOLDERS' EQUITY								
LIABILITIES:								
Deposits	\$	1,236,933	\$	1,199,972	\$	990,464	\$	990,448
Accrued expenses and other liabilities		18,155		16,087		18,483		11,783
Advance payments by borrowers for taxes and insurance		156		1,011		329		703
Federal Home Loan Bank advances		-		30,000		-		-
Junior subordinated debentures		26,726		26,705		26,640		26,662
Capital lease obligations		2,340		2,350		2,378		2,369
Total liabilities		1,284,310		1,276,125		1,038,294		1,031,965
SHAREHOLDERS' EQUITY:								
Serial preferred stock, \$.01 par value; 250,000 authorized,								
issued and outstanding, none		-		-		-		-
Common stock, \$.01 par value; 50,000,000 authorized,								
December 31, 2020 - 22,345,235 issued and outstanding;								
September 30, 2020 - 22,336,235 issued and outstanding;		223		222		227		225
December 31, 2019 - 22,748,385 issued and outstanding;								
March 31, 2020 – 22,748,385 issued and 22,544,285 outstanding;								
Additional paid-in capital		63,539		63,420		65,637		64,649
Retained earnings		85,584		82,666		80,103		81,870
Accumulated other comprehensive income		2,528		2,738		(161)		2,099
Total shareholders' equity		151,874		149,046		145,806		148,843
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$	1,436,184	\$	1,425,171	\$	1,184,100	\$	1,180,808

# RIVERVIEW BANCORP, INC. AND SUBSIDIARY

# **Consolidated Statements of Income**

		T	hree	<b>Months Ende</b>		<b>Nine Months Ended</b>				
(In thousands, except share data) (Unaudited)	De	ec. 31, 2020	Se	pt. 30, 2020	De	ec. 31, 2019	De	ec. 31, 2020	De	ec. 31, 2019
INTEREST INCOME:		,				,				
Interest and fees on loans receivable	\$	11,601	\$	11,346	\$	11,699	\$	34,475	\$	35,146
Interest on investment securities - taxable		549		505		851		1,709		2,589
Interest on investment securities - nontaxable		44		17		27		79		100
Other interest and dividends		98		81		189		216		369
Total interest and dividend income		12,292		11,949		12,766		36,479		38,204
INTEREST EXPENSE:										
Interest on deposits		556		657		942		2,071		1,953
Interest on borrowings		207		228		332		687		1,570
Total interest expense		763		885		1,274		2,758		3,523
Net interest income		11,529		11,064		11,492		33,721		34,681
Provision for loan losses				1,800		<u> </u>		6,300		<u> </u>
Net interest income after provision for loan losses		11,529		9,264		11,492		27,421		34,681
NON-INTEREST INCOME:										
Fees and service charges		1,654		1,663		1,661		4,715		5,050
Asset management fees		889		883		1,136		2,746		3,369
Net gain on sale of loans held for sale		-		-		68		28		210
Bank owned life insurance		193		242		188		625		585
Other, net		76		31		110		140		254
Total non-interest income, net		2,812		2,819		3,163		8,254		9,468
NON-INTEREST EXPENSE:										
Salaries and employee benefits		5,698		5,379		5,941		16,269		17,353
Occupancy and depreciation		1,434		1,457		1,461		4,341		4,058
Data processing		638		697		637		1,996		1,986
Amortization of core deposit intangible		35		35		40		105		121
Advertising and marketing		144		110		181		383		689
FDIC insurance premium		89		84		-		221		81
State and local taxes		190		204		126		598		495
Telecommunications		74		85		84		245		246
Professional fees		321		321		267		962		855
Other		484		464		511		1,508		1,561
Total non-interest expense		9,107		8,836		9,248		26,628		27,445
INCOME BEFORE INCOME TAXES		5,234		3,247		5,407		9,047		16,704
PROVISION FOR INCOME TAXES		1,199		704		1,279		1,989		3,850
NET INCOME	\$	4,035	\$	2,543	\$	4,128	\$	7,058	\$	12,854
Earnings per common share:										
Basic	\$	0.18	\$	0.11	\$	0.18	\$	0.32	\$	0.57
Diluted	\$	0.18	\$	0.11	\$	0.18	\$	0.32	\$	0.57
Weighted average number of common shares outstanding:										
Basic		22,320,699		22,261,709		22 740 205		22,279,774		22,701,806
Diluted		22,320,077		22,201,707		22,748,385		22,219,114		22,701,600

Average interest-carning assets	(Dollars in thousands)	Dec	At or fo		three month ot. 30, 2020		ed c. 31, 2019		or for the nine c. 31, 2020	nths ended c. 31, 2019
Norneperforming loans to total loans   \$1,346,324   \$1,318,803   \$1,082,229   \$1,290,203   \$1,072,584   \$1,472,584   \$1,	AVERAGE BALANCES			~ -1	,					 ,
Norn-performing loans to total loans   Sasta		\$	1,346,324	\$	1,318,803	\$	1,082,229	\$	1,296,203	\$ 1,072,584
Net verage carning asserts										
Average deposits   955,183   983,737   878,656   975,203   881,779     Average deposits   1,236,661   1,190,551   987,056   1,177,826   953,418     Average equity   151,636   150,401   146,090   150,915   141,644     Average langible equity (non-GAAP)   123,886   122,615   118,192   123,129   113,706     ASSET QUALITY   Dec. 31, 2020   Sept. 30, 2020   Dec. 31, 2019     Non-performing loans   3,333   1,275   1,517     Non-performing loans   0,04%   0,13%   0,17%     Real estate/repossessed assets owned   \$ - \$ - \$ - \$ - \$ - \$ - \$     Real estate/repossessed assets owned   \$ - \$ - \$ - \$ - \$ - \$     Non-performing assets to total assets   0,03%   0,09%   0,13%     Non-performing assets to total assets   0,03%   0,09%   0,13%     Non-performing assets   0,03%   0,09%   0,00%   0,00%     Non-performing assets   0,04%   0,00%   0,00%   0,00%     Non-performing assets   0,04%   0,00%   0,00%   0,00%   0,00%     Non-performing assets   0,04%   0,00	· ·		-							
1,236,601   1,190,551   987,056   1,177,826   953,418   Average equity   151,636   150,401   146,009   150,915   141,644   Average tangble equity (non-GAAP)   123,886   152,615   118,192   123,129   113,706										
Nerrage equity	•									
ASSET QUALITY	6 1									
Non-performing loans to total loans										
Non-performing loans to total loans   Real estate/repossessed assets owned   S - S - S - S - S - S - S - S - S - S	ASSET QUALITY	Dec	2. 31, 2020	Sej	ot. 30, 2020	De	c. 31, 2019			
Non-performing loans to total loans   Real estate/repossessed assets owned   S - S - S - S - S - S - S - S - S - S	Non-nerforming loans	\$	393	\$	1 275	\$	1 517			
Real estate/repossessed assets owned   \$ - \$ - \$ - \$		Ψ		Ψ		Ψ				
Non-performing assets to total assets   S   393   S   1,275   S   1,517	1 6	\$	0.0470	\$	0.1370	\$	0.1770			
Non-performing assets to total assets   0.03%   0.09%   0.13%   Net loan charge-offs in the quarter   \$ (326)   \$ 10   \$ 3   Net charge-offs in the quarter/average net loans   (0.14)%   0.00%   0.00%   0.00%			303		1 275		1 517			
Net loan charge-offs in the quarter         \$ (326)         \$ 10         \$ 3           Net charge-offs in the quarter/average net loans         (0.14)%         0.00%         0.00%           Allowance for loan losses         \$ 19,192         \$ 18,866         \$ 11,433           Average interest-carning assets to average interest-bearing liabilities         153.25%         154.37%         149.01%           Allowance for loan losses to non-performing loans         4883.46%         1479.69%         753.66%           Allowance for loan losses to total loans         2.06%         1.93%         1.29%           Sharcholders' equity to assets         10.57%         10.46%         12.31%           CAPITAL RATIOS         Total capital (to risk weighted assets)         17.58%         17.53%         17.66%           Tier I capital (to risk weighted assets)         16.32%         16.26%         16.41%           Common equity tier I (to risk weighted assets)         16.32%         16.26%         16.41%           Tier I capital (to average tangible assets)         9.80%         9.82%         12.05%           Tangible common equity (to average tangible assets)         9.80%         8.68%         10.20%           DEPOSIT MIX         Dec. 31, 2020         Sept. 30, 2020         Dec. 31, 2019         March 31, 2020		Ψ		Ψ		Ψ				
Net charge-offs in the quarter/average net loans   (0.14)%   0.00%   0.00%     Allowance for loan losses   \$ 19,192   \$ 18,866   \$ 11,433     Average interest-earning assets to average interest-bearing liabilities   153.25%   154.37%   149.01%     Allowance for loan losses to non-performing loans   4883.46%   1479.69%   753.66%     Allowance for loan losses to total loans   2.06%   1.93%   1.29%     Shareholders' equity to assets   10.57%   10.46%   12.31%      CAPITAL RATIOS		\$		\$		\$				
Allowance for loan losses \$ 19,192 \$ 18,866 \$ 11,433   Average interest-earning assets to average interest-bearing liabilities 153.25% 154.37% 149.01%   Allowance for loan losses to non-performing loans 4883.46% 1479.69% 753.66%   Allowance for loan losses to total loans 2.06% 1.93% 1.29%   Shareholders' equity to assets 10.57% 10.46% 12.31%    CAPITAL RATIOS  Total capital (to risk weighted assets) 117.58% 17.53% 17.66%   Tier 1 capital (to risk weighted assets) 16.32% 16.26% 16.41%   Common equity tier 1 (to risk weighted assets) 16.32% 16.26% 16.41%   Tier 1 capital (to average tangible assets) 9.80% 9.82% 12.05%   Tangible common equity (to average tangible assets) (non-GAAP) 8.81% 8.68% 10.20%    DEPOSIT MIX Dec. 31, 2020 Sept. 30, 2020 Dec. 31, 2019 March 31, 2020   Interest checking \$ 237,051 \$ 229,879 \$ 179,447 \$ 187,798   Regular savings 267,901 251,547 217,004 226,880   Money market deposit accounts 211,129 200,829 183,076 169,798   Non-interest checking 393,023 386,408 279,564 271,031   Certificates of deposit 127,829 131,309 131,373 134,941	·	Ψ	` /	Ψ		Ψ				
Average interest-earning assets to average interest-bearing liabilities 153.25% 154.37% 149.01% 149.01% Allowance for loan losses to non-performing loans 4883.46% 1479.69% 753.66% Allowance for loan losses to total loans 2.06% 1.93% 1.29% Shareholders' equity to assets 10.57% 10.46% 12.31%    CAPITAL RATIOS  Total capital (to risk weighted assets) 17.58% 17.53% 17.66% 16.41% Common equity (ter 1 (to risk weighted assets) 16.32% 16.26% 16.41% 17.67% 16.26% 16.41% 17.69% 16.26% 16.41% 17.69% 16.26% 16.26% 16.41% 17.69% 16.20% 16.20% 16.20% 16.20% 16.20% 10.20% 16.20% 10.20% 16.20% 10.20% 16.20% 10.20% 16.20% 10.20% 16.20% 10.20% 16.20% 10.20% 16.20% 10.20% 16.20% 10.20% 16.20% 10.20% 16.2	Net charge-ons in the quarter/average net toans		(0.14)/0		0.0070		0.0070			
Average interest-earning assets to average interest-bearing liabilities 153.25% 154.37% 149.01% 149.01% Allowance for loan losses to non-performing loans 4883.46% 1479.69% 753.66% Allowance for loan losses to total loans 2.06% 1.93% 1.29% Shareholders' equity to assets 10.57% 10.46% 12.31%    CAPITAL RATIOS  Total capital (to risk weighted assets) 17.58% 17.53% 17.66% 16.41% Common equity (ter 1 (to risk weighted assets) 16.32% 16.26% 16.41% 17.67% 16.26% 16.41% 17.69% 16.26% 16.41% 17.69% 16.26% 16.26% 16.41% 17.69% 16.20% 16.20% 16.20% 16.20% 16.20% 10.20% 16.20% 10.20% 16.20% 10.20% 16.20% 10.20% 16.20% 10.20% 16.20% 10.20% 16.20% 10.20% 16.20% 10.20% 16.20% 10.20% 16.20% 10.20% 16.2	Allowance for loan losses	\$	19,192	\$	18,866	\$	11.433			
interest-bearing liabilities 153.25% 154.37% 149.01%  Allowance for loan losses to non-performing loans 4883.46% 1479.69% 753.66%  Allowance for loan losses to total loans 2.06% 1.93% 1.29%  Shareholders' equity to assets 10.57% 10.46% 12.31%  CAPITAL RATIOS  Total capital (to risk weighted assets) 16.32% 16.26% 16.41%  Common equity tier 1 (to risk weighted assets) 16.32% 16.26% 16.41%  Tier 1 capital (to average tangible assets) 9.80% 9.82% 12.05%  Tangible common equity (to average tangible assets) (non-GAAP) 8.81% 8.68% 10.20%  DEPOSIT MIX Dec. 31, 2020 Sept. 30, 2020 Dec. 31, 2019 March 31, 2020  Interest checking \$237.051 \$229.879 \$179.447 \$187,798  Regular savings 267.901 251,547 217,004 226,880  Money market deposit accounts 211,129 200,829 183,076 169,798  Non-interest checking 393,023 386,408 279,564 271,031  Certificates of deposit 127,829 131,309 131,373 134,941	Average interest-earning assets to average		-,-		-,		,			
Allowance for loan losses to non-performing loans 4883.46% 1479.69% 753.66% Allowance for loan losses to total loans 2.06% 1.93% 1.29% Shareholders' equity to assets 10.57% 10.46% 12.31%  CAPITAL RATIOS  Total capital (to risk weighted assets) 17.58% 17.53% 17.66% 16.41% Common equity tier 1 (to risk weighted assets) 16.32% 16.26% 16.41% 16.41% 16.32% 16.26% 16.41% 16.41% 16.32% 16.26% 10.46% 10.40			153.25%		154.37%		149.01%			
Non-performing loans   4883.46%   1479.69%   753.66%   1.29%   1.29%   1.29%   1.29%   1.29%   1.29%   1.231%   1.29%   1.25%   10.46%   12.31%   1.29%   1.23%   1.29%   1.23%   1.29%   1.23%   1.29%   1.23%   1.29%   1.23%   1.29%   1.23%   1.29%   1.23%   1.29%   1.23%   1.29%   1.23%   1.29%   1.	6									
Allowance for loan losses to total loans  Shareholders' equity to assets  2.06% 1.93% 1.29% Shareholders' equity to assets  10.57% 10.46% 12.31%  CAPITAL RATIOS  Total capital (to risk weighted assets) 17.58% 17.53% 17.66% Tier 1 capital (to risk weighted assets) 16.32% 16.26% 16.41% Common equity tier 1 (to risk weighted assets) 16.32% 16.26% 16.41% Tier 1 capital (to average tangible assets) 16.32% 16.26% 16.41% Tier 1 capital (to average tangible assets) 18.81% 18.68% 10.20%  DEPOSIT MIX  Dec. 31, 2020  Sept. 30, 2020  Dec. 31, 2019  March 31, 2020  Interest checking Regular savings 267,901  Sept. 30, 2020  March 31, 2020  March 31, 2020  March 31, 2020  Money market deposit accounts 211,129 200,829 183,076 169,798 Non-interest checking 393,023 386,408 279,564 271,031 Certificates of deposit			4883.46%		1479.69%		753.66%			
CAPITAL RATIOS   10.57%   10.46%   12.31%	1 2									
Total capital (to risk weighted assets)       17.58%       17.53%       17.66%         Tier 1 capital (to risk weighted assets)       16.32%       16.26%       16.41%         Common equity tier 1 (to risk weighted assets)       16.32%       16.26%       16.41%         Tier 1 capital (to average tangible assets)       9.80%       9.82%       12.05%         Tangible common equity (to average tangible assets) (non-GAAP)       8.81%       8.68%       10.20%         DEPOS IT MIX       Dec. 31, 2020       Sept. 30, 2020       Dec. 31, 2019       March 31, 2020         Interest checking       \$ 237,051       \$ 229,879       \$ 179,447       \$ 187,798         Regular savings       267,901       251,547       217,004       226,880         Money market deposit accounts       211,129       200,829       183,076       169,798         Non-interest checking       393,023       386,408       279,564       271,031         Certificates of deposit       127,829       131,309       131,373       134,941										
Total capital (to risk weighted assets)       17.58%       17.53%       17.66%         Tier 1 capital (to risk weighted assets)       16.32%       16.26%       16.41%         Common equity tier 1 (to risk weighted assets)       16.32%       16.26%       16.41%         Tier 1 capital (to average tangible assets)       9.80%       9.82%       12.05%         Tangible common equity (to average tangible assets) (non-GAAP)       8.81%       8.68%       10.20%         DEPOS IT MIX       Dec. 31, 2020       Sept. 30, 2020       Dec. 31, 2019       March 31, 2020         Interest checking       \$ 237,051       \$ 229,879       \$ 179,447       \$ 187,798         Regular savings       267,901       251,547       217,004       226,880         Money market deposit accounts       211,129       200,829       183,076       169,798         Non-interest checking       393,023       386,408       279,564       271,031         Certificates of deposit       127,829       131,309       131,373       134,941										
Tier 1 capital (to risk weighted assets)       16.32%       16.26%       16.41%         Common equity tier 1 (to risk weighted assets)       16.32%       16.26%       16.41%         Tier 1 capital (to average tangible assets)       9.80%       9.82%       12.05%         Tangible common equity (to average tangible assets) (non-GAAP)       8.81%       8.68%       10.20%         DEPOSIT MIX       Dec. 31, 2020       Sept. 30, 2020       Dec. 31, 2019       March 31, 2020         Interest checking       \$ 237,051       \$ 229,879       \$ 179,447       \$ 187,798         Regular savings       267,901       251,547       217,004       226,880         Money market deposit accounts       211,129       200,829       183,076       169,798         Non-interest checking       393,023       386,408       279,564       271,031         Certificates of deposit       127,829       131,309       131,373       134,941			17.500/		17.520/		17.660/			
Common equity tier 1 (to risk weighted assets)       16.32%       16.26%       16.41%         Tier 1 capital (to average tangible assets)       9.80%       9.82%       12.05%         Tangible common equity (to average tangible assets) (non-GAAP)       8.81%       8.68%       10.20%         DEPOS IT MIX       Dec. 31, 2020       Sept. 30, 2020       Dec. 31, 2019       March 31, 2020         Interest checking       \$ 237,051       \$ 229,879       \$ 179,447       \$ 187,798         Regular savings       267,901       251,547       217,004       226,880         Money market deposit accounts       211,129       200,829       183,076       169,798         Non-interest checking       393,023       386,408       279,564       271,031         Certificates of deposit       127,829       131,309       131,373       134,941	1 \ 2 /									
DEPOSIT MIX       Dec. 31, 2020       Sept. 30, 2020       Dec. 31, 2019       March 31, 2020         Interest checking       \$ 237,051       \$ 229,879       \$ 179,447       \$ 187,798         Regular savings       267,901       251,547       217,004       226,880         Money market deposit accounts       211,129       200,829       183,076       169,798         Non-interest checking       393,023       386,408       279,564       271,031         Certificates of deposit       127,829       131,309       131,373       134,941										
DEPOSIT MIX         Dec. 31, 2020         Sept. 30, 2020         Dec. 31, 2019         March 31, 2020           Interest checking         \$ 237,051         \$ 229,879         \$ 179,447         \$ 187,798           Regular savings         267,901         251,547         217,004         226,880           Money market deposit accounts         211,129         200,829         183,076         169,798           Non-interest checking         393,023         386,408         279,564         271,031           Certificates of deposit         127,829         131,309         131,373         134,941	1 7 \									
DEPOSIT MIX         Dec. 31, 2020         Sept. 30, 2020         Dec. 31, 2019         March 31, 2020           Interest checking         \$ 237,051         \$ 229,879         \$ 179,447         \$ 187,798           Regular savings         267,901         251,547         217,004         226,880           Money market deposit accounts         211,129         200,829         183,076         169,798           Non-interest checking         393,023         386,408         279,564         271,031           Certificates of deposit         127,829         131,309         131,373         134,941										
Interest checking         \$ 237,051         \$ 229,879         \$ 179,447         \$ 187,798           Regular savings         267,901         251,547         217,004         226,880           Money market deposit accounts         211,129         200,829         183,076         169,798           Non-interest checking         393,023         386,408         279,564         271,031           Certificates of deposit         127,829         131,309         131,373         134,941	1 angible common equity (to average tangible assets) (non-GAAP)		8.81%		8.08%		10.20%			
Regular savings     267,901     251,547     217,004     226,880       Money market deposit accounts     211,129     200,829     183,076     169,798       Non-interest checking     393,023     386,408     279,564     271,031       Certificates of deposit     127,829     131,309     131,373     134,941	DEPOSIT MIX	Dec	2. 31, 2020	Sej	ot. 30, 2020	De	c. 31, 2019	Mai	rch 31, 2020	
Regular savings     267,901     251,547     217,004     226,880       Money market deposit accounts     211,129     200,829     183,076     169,798       Non-interest checking     393,023     386,408     279,564     271,031       Certificates of deposit     127,829     131,309     131,373     134,941	Interest checking	\$	237,051	\$	229.879	\$	179.447	\$	187.798	
Money market deposit accounts       211,129       200,829       183,076       169,798         Non-interest checking       393,023       386,408       279,564       271,031         Certificates of deposit       127,829       131,309       131,373       134,941	_	-		-	· ·	~	,	~	ŕ	
Non-interest checking       393,023       386,408       279,564       271,031         Certificates of deposit       127,829       131,309       131,373       134,941			-				*			
Certificates of deposit         127,829         131,309         131,373         134,941	•									
·	5		-				*		*	
1 otal deposits \$ 1,230,933 \$ 1,199,972 \$ 990,464 \$ 990,448	•	•		Φ.		•		•		
	i orai deposits	\$	1,230,933	<b>3</b>	1,199,972	<u> </u>	990,464	\$	990,448	

# COMPOSITION OF COMMERCIAL AND CONSTRUCTION LOANS

				Commercial				
	Co	mmercial	Re	eal Estate	Re	al Estate	& C	onstruction
	I	Business	N	Mortgage	Co	nstruction		Total
<b>December 31, 2020</b>				(Dollars in	thousa	nds)		
Commercial business	\$	171,902	\$	-	\$	-	\$	171,902
SBA PPP		80,785		-		-		80,785
Commercial construction		-		-		10,440		10,440
Office buildings		-		132,756		-		132,756
Warehouse/industrial		-		86,833		-		86,833
Retail/shopping centers/strip malls		-		84,901		-		84,901
Assisted living facilities		-		901		-		901
Single purpose facilities		-		236,026		-		236,026
Land		-	12,125 -					12,125
Multi-family		-		42,167		-		42,167
One-to-four family construction		-				6,482		6,482
Total	\$	252,687	\$	595,709	\$	16,922	\$	865,318
March 31, 2020								
Commercial business	\$	179,029	\$	-	\$	-	\$	179,029
Commercial construction		-		-		52,608		52,608
Office buildings		-		113,433		-		113,433
Warehouse/industrial		-		91,764		-		91,764
Retail/shopping centers/strip malls		-		76,802		-		76,802
Assisted living facilities		-		1,033		-		1,033
Single purpose facilities		-		224,839		-		224,839
Land		-		14,026		-		14,026
Multi-family		-		58,374		-		58,374
One-to-four family construction		-	· -			12,235	12,235	
Total	\$	179,029	\$	580,271	\$	64,843	\$	824,143

LOAN MIX	Dec	. 31, 2020	020 Sept. 30, 2020		Dec	. 31, 2019	March 31, 2020	
Commercial and construction								
Commercial business	\$	252,687	\$	281,670	\$	165,526	\$	179,029
Other real estate mortgage		595,709		590,386		543,118		580,271
Real estate construction		16,922		28,308		88,872		64,843
Total commercial and construction		865,318		900,364	_	797,516		824,143
Consumer								
Real estate one-to-four family		63,621		71,940		83,978		83,150
Other installment		2,529		2,870		5,039		4,216
Total consumer		66,150		74,810		89,017	-	87,366
Total loans		931,468		975,174		886,533		911,509
Less:								
Allowance for loan losses		19,192		18,866		11,433		12,624
Loans receivable, net	\$ 912,276		\$ 956,308		\$ 875,100		\$	898,885

# DETAIL OF NON-PERFORMING ASSETS

	504	thwest hington	Total		
<u>December 31, 2020</u>					
Commercial business	\$	187	\$	187	
Commercial real estate		149		149	
Consumer		57		57	
Total non-performing assets	\$	393	\$	393	

# DETAIL OF LAND DEVELOPMENT AND SPECULATIVE CONSTRUCTION LOANS

	Northwest Oregon		Other Oregon			uthwest shington	Total	
December 31, 2020			(de	ollars in tl	nous	ands)		
Land development	\$	2,248	\$	1,786	\$	8,092	\$	12,126
Speculative construction		225				4,774		4,999
Total land development and speculative construction	\$	2,473	\$	1,786	\$	12,866	\$	17,125

# **DETAIL OF LOAN MODIFICATIONS**

			Numbe	r of Loan De	Number of Subsequent  Loan Deferrals						
	9/	30/2020	Ended	New	12/31/2020	Change	Re-deferral	Total	Change	% Change	
Hotel / Motel		8	(4)	1	5	(37.5)%	4	9	1	12.5%	
Retail strip centers		3	-	-	3	(0.0)%	-	3	-	-	
Other - Commercial		2	(2)	-	-	(100.0)%	1	1	(1)	(50.0)%	
Total Commercial		13	(6)	1	8	(38.5)%	5	13	-	-	
Consumer		4	(4)	2	2	(50.0)%	-	2	(2)	(50.0)%	
Total		17	(10)	3	10	(41.2)%	5	15	(2)	(11.8)%	
			L	oan Deferral	S			Subsequent I	oan Deferrals		
	9/	30/2020	Ended	New	12/31/2020	Change	Re-deferral Total Change %			% Change	
			(dolla	ars in thousa	nds)		<del>.</del>				
Hotel / Motel	\$	35,059	\$ (15,425)	\$ 134	\$ 19,768	(43.6)%	\$ 13,132	\$ 32,900	\$ (2,159)	(6.2)%	
Retail strip centers		6,793	-	-	6,793	(0.0)%	-	6,793	-	-	
Other - Commercial		7,832	(7,832)			(100.0)%	7,305	7,305	(527)	(6.7)%	
Total Commercial		49,684	(23,257)	134	26,561	(46.5)%	20,437	46,998	(2,686)	(5.4)%	
Consumer		471	(471)	462	462	(1.9)%	-	462	(9)	(1.9)%	
Total	\$	50,155	\$ (23,728)	\$ 596	\$ 27,023	(46.1)%	\$ 20,437	\$ 47,460	\$ (2,695)	(5.4)%	

	At or f			r for the three months ended				At or for the nine months e		
SELECTED OPERATING DATA	Dec	. 31, 2020	Se	ept. 30, 2020	De	ec. 31, 2019	De	ec. 31, 2020	D	ec. 31, 2019
Efficiency ratio (4)		63.50%		63.65%		63.10%		63.44%		62.16%
Coverage ratio (6)		126.59%		125.22%		124.26%		126.64%		126.37%
Return on average assets (1)		1.11%		0.71%		1.40%		0.67%		1.47%
Return on average equity (1)		10.56%		6.71%		11.24%		6.21%		12.08%
Return on average tangible equity (1) (non-GAAP)		12.92%		8.23%		13.89%		7.61%		15.05%
NET INTEREST SPREAD										
Yield on loans		4.82%		4.58%		5.30%		4.69%		5.30%
Yield on investment securities		1.56%		1.62%		2.21%		1.71%		2.15%
Total yield on interest-earning assets		3.63%		3.60%		4.70%		3.74%		4.74%
Cost of interest-bearing deposits		0.26%		0.33%		0.54%		0.34%		0.39%
Cost of FHLB advances and other borrowings		2.17%		1.53%		4.55%		1.86%		3.71%
Total cost of interest-bearing liabilities		0.34%		0.41%		0.70%		0.43%		0.65%
Spread (7)		3.29%		3.19%		4.00%		3.31%		4.09%
Net interest margin		3.40%		3.33%		4.23%		3.46%		4.31%
PER SHARE DATA										
Basic earnings per share (2)	\$	0.18	\$	0.11	\$	0.18	\$	0.32	\$	0.57
Diluted earnings per share (3)		0.18		0.11		0.18		0.32		0.57
Book value per share (5)		6.80		6.67		6.41		6.80		6.41
Tangible book value per share (5) (non-GAAP)		5.56		5.43		5.18		5.56		5.18
Market price per share:										
High for the period	\$	5.72	\$	5.31	\$	8.45	\$	6.12	\$	8.55
Low for the period		4.21		3.82		6.94		3.82		6.87
Close for period end		5.26		4.15		8.21		5.26		8.21
Cash dividends declared per share		0.0500		0.0500		0.0500		0.1500		0.1400
Average number of shares outstanding.										
Basic (2)		22,320,699		22,261,709		22,748,385		22,279,774		22,701,806
Diluted (3)		22,337,644		22,276,312		22,776,193		22,296,827		22,741,652

- (1) Amounts for the quarterly periods are annualized.
- (2) Amounts exclude ESOP shares not committed to be released.
- (3) Amounts exclude ESOP shares not committed to be released and include common stock equivalents.
- (4) Non-interest expense divided by net interest income and non-interest income.
- (5) Amounts calculated based on shareholders' equity and include ESOP shares not committed to be released.
- (6) Net interest income divided by non-interest expense.
- (7) Yield on interest-earning assets less cost of funds on interest-bearing liabilities.

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Note: Transmitted on Globe Newswire on January 28, 2021, at 1:00 p.m. PST.